THE FULL PICTURE

The People and the Data Behind the 2020 Compensation Guide for Anti-Fraud Professionals
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Second Quarter 2020

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The Association of Certified Fraud Examiners, Inc. is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

**DISCLAIMERS**

**Cancellation Policy** — Due to financial obligations incurred by the ACFE, you must cancel your registration prior to the start date of the event. Cancellations received less than 14 calendar days prior to the event start date are subject to a $250.00 administrative fee (for CFE Exam Review Courses) or a $100.00 administrative fee (for all other ACFE events and conferences). No refunds or credits will be given for cancellations received on or after the start date of the event. Those who do not cancel and do not attend are responsible for the full registration fee. Terms and conditions are subject to change without notice. Visit ACFE.com for the latest updates.

| Reservations subject to availability. |
| Payment must be received by Early Registration Deadline to obtain savings. |

I understand if I reserve a room at the course hotel, the hotel may disclose to the ACFE non-financial reservation information (name, dates of stay) for the purpose of confirming the event room block.

**Photo/Video Release** — By registering for an ACFE event, I grant the ACFE or anyone authorized by the ACFE, the right to use or publish in print or electronic format, any photographs or video containing my image or likeness for any promotional purpose, without compensation.

Your mailing address may be disseminated to conference sponsors or exhibitors for promotional purposes. In no event will the ACFE share your phone or email address with these sponsors or exhibitors.

ACFE self-study courses do not require advanced preparation. For more information on ACFE self-study courses, including fields of study and learning objectives, please visit ACFE.com/shop.

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**SEMINARS**

ACFE Seminars give you the opportunity to learn in an instructor-led, classroom environment. To help you select training that fits with your level of knowledge and experience, seminars are categorized by level. Look for the color-coded tabs in the seminar section:

**17-20** BASIC

These courses provide essential knowledge and lay the foundation for professional development.

**21-32** OVERVIEW

These courses cover a particular topic from a broad perspective, providing insight and fraud-fighting tactics for professionals at all levels.

**33-39** INTERMEDIATE

The next level in your experience, intermediate courses broaden and deepen your fraud-fighting skills.

**41-42** ADVANCED

These courses are designed for more experienced anti-fraud professionals, offering opportunities to refine skills and develop expertise in specific areas.

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**3 WAYS TO SAVE ON ACFE EVENTS!**

1. **Combo Event Savings:** Register to attend two events being held consecutively in the same city and save up to $200! Combo events are designated with this icon: +

2. **Early Registration Savings:** Register and pay before the Early Registration Deadline listed for the event (generally one month before event start date) and SAVE $100 or more off of the regular price for the event. Early registration deadlines are designated with this icon: 📅

3. **Group Savings:** Gather a team of three or more individuals to register for the event that best suits the learning needs of your group. Call the ACFE at (800) 245-3321 or +1 (512) 478-9000 to determine your savings.
Whether through breaking news stories, trending hashtags or email alerts, we hear every day about the contributions ACFE members are making to the fight against fraud. But it’s one thing to just hear about the value placed on being a Certified Fraud Examiner (CFE), and a different thing to see proof.

Thanks to the newly published 2020 Compensation Guide for Anti-Fraud Professionals, you can now point to comparative analysis and data to prove your value. In addition to other key findings, the latest report found that CFEs earn 34% more than non-CFEs, and earning your CFE early in your career can have a dramatic impact on the total amount you earn during your professional life.

For example, suppose an individual is continuously employed from age 25-65 and makes the relevant median salary for each age range indicated in the figure above. If that individual earned the CFE credential at age 25, they would stand to earn an extra $647,828 over the course of their full career.
What is most encouraging about the data is how consistent some of the patterns have remained. The pay advantage for having the CFE credential is still as evident and significant today as it was in our previous studies. This report provides you with the data you need to show those around you just how valuable you really are.

<table>
<thead>
<tr>
<th></th>
<th>CFE</th>
<th>NON-CFE</th>
<th>CFE Premium</th>
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<tbody>
<tr>
<td>10-14 YRS Male</td>
<td>$100,500</td>
<td>$78,259</td>
<td>36%</td>
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<tr>
<td>10-14 YRS Female</td>
<td>$91,125</td>
<td>$72,250</td>
<td>28%</td>
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</table>

In all experience levels, the CFE credential proved beneficial.

CFEs with 10-14 years of fraud-related experience earned 28% more than non-CFEs.

In addition to compensation data, the survey collected information on benefits including: insurance; professional development/personal benefits; and retirement plans.

The compensation data has been aggregated in the following categories by CFEs vs. non-CFEs so you can compare your own data to the results of your peers. These aggregations include:

- All Respondents (CFEs vs. non-CFEs)
- Job Function
- Primary Industry of Focus
- Highest Level of Education Completed
- Age
- Gender
- Years of Fraud-Related Experience
- Level of Responsibility
- Geographic Region

Access your copy today at ACFE.com/CompGuide.
ACFE Membership

Keep up with the ever-evolving anti-fraud profession by joining the ACFE. Membership provides you with knowledge and tools to help you detect and deter fraud.

ACFE Associate Membership is open to individuals of all job functions, industries and levels of experience. Visit ACFE.com/membership to learn more.

Exclusive Membership Benefits Include:

- **Knowledge and tools** — Stay up-to-date with free subscriptions to the thought-provoking Fraud Magazine®, the timely FraudInfo and other practical newsletters. Advance your anti-fraud efforts with our complimentary webinars, tools, resources and more.

- **Networking opportunities** — Connect with colleagues through the world’s largest network of anti-fraud professionals. Trade tips and gain referrals through our members-only online community, local chapters and in-person seminars and conferences.

- **Professional development** — Sharpen your skills and stay competitive with interactive webinars, on-demand trainings and in-person events.

- **Member savings** — Enjoy exclusive discounts on networking events, the CFE Exam Prep Course and professional development resources. Last year ACFE members saved more than $3.5 million on the best anti-fraud training available.

- **Career support** — Elevate your career through our members-only job board, online Career Center, free career webinars and mentoring program.

The CFE Credential

Many Associate members go on to become Certified Fraud Examiners (CFEs). The CFE credential is globally recognized, respected and accepted as the standard of professional excellence in the anti-fraud profession. CFE certification represents documented evidence of anti-fraud expertise and experience, representing a high level of competence and professionalism.

A Global Credential to Advance Your Career

- **Nearly 90% of Fortune 500 companies employ at least one CFE**

- **CFEs in more than 180 countries**

- **CFEs earn 34% more than those without the credential*”

*2020 Compensation Guide for Anti-Fraud Professionals.

**Recognized in hiring policies of leading organizations** including the FBI, the SEC and the South African Revenue Service.
Member Spotlight: Yelesina Hernandez, Ritchie-Jennings Memorial Scholarship Recipient

My name is Yelesina Hernandez, and I am a junior at the C.T. Bauer College of Business at the University of Houston. I am majoring in accounting, set to graduate in Fall 2020. I first became interested in fraud examination when I went to one of the Association of Latino Professionals for America’s Regional Student Symposiums with the Hispanic Business Student Association.

In one of the workshops, intelligence officers from the Central Intelligence Agency (CIA) spoke about the importance of forensic accountants in the federal government, and how we could shape our career toward that goal. That was when I knew where my interests were, and I became passionate to learn more. After finding out that we had no student organizations centered around fraud examination, some friends and I co-founded the ACFE Student Chapter at the University of Houston Main Campus. Through this organization I made connections with the Houston ACFE Chapter, which introduced me to various topics within the profession, and its members guided me by providing excellent advice. Thanks to my student organizations, mentors and friends, I have been able to meet so many inspiring professionals and have had the chance to intern for the forensics team at the Ernst & Young Houston building through the Launch Internship Program. While my future career still seems very far away and my ambitions are high, I do hope to one day work for the CIA.

I looked for different scholarships and applied to around 50, but I never heard back from any of them. That left me very discouraged and thinking, “Why am I not being selected? Am I not a good enough student?”

Trying to not allow my mind to get taken over by negative emotions, I volunteered at the Houston ACFE Chapter’s 2018 Fraud Conference, where I was able to sit down and listen to professionals speak about their experiences as fraud examiners. I also heard from convicted fraudsters. It was at this point, more so than ever before, that my heart fluttered for this knowledge. I spoke to Katherine Guillot, the Student and University Relations Director of the Houston ACFE professional chapter, and she gave me words of encouragement, advice and a life-changing tip. She mentioned the Ritchie-Jennings Memorial Scholarship and how it would be a great opportunity for me to apply to. Being rejected multiple times left me unsure on whether I should apply or not, but I felt like I could not listen to that fear of rejection, at least not this time. Paying for my own tuition for the past years made me realize that I needed all the help I could possibly receive. So, I asked for recommendation letters and I sent my scholarship application in, with all that fear attached to it.

A few months later I was notified that I had won the 2019-2020 Ritchie-Jennings Memorial Scholarship from the Association of Certified Fraud Examiners. I’m a first-generation student, whose parents never finished high school, and winning this scholarship meant a lot to me.

I must admit, I cried for at least an hour because a group of people out there felt that I was worth their investment. They believed in me and placed their faith in me through their monetary support. Even now, it makes me teary-eyed and shocked that I was selected for such a prestigious award.

“This scholarship means I can continue to pursue my dreams of one day becoming a fraud examiner. It means that there are people who care so much about the anti-fraud profession that they decided to donate a portion of their hard-earned money to help people like me.”

It was thanks to the kindness of strangers that I was able to have another shot at pursuing my goal. This investment in my education means that I can become the first female in my family to graduate from university with a degree in accounting.

There are no words that could possibly explain how grateful I am to every single person who donated because they might not even know how much they have changed my life. Thank you for believing in me!
# Calendar of Events

ADVANCE YOUR CAREER WITH TRAINING FROM THE **GLOBAL LEADER** IN ANTI-FRAUD EDUCATION.

ACFE.COM/TRAINING

<table>
<thead>
<tr>
<th>March 2020</th>
<th></th>
<th>May 2020</th>
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<th>July 2020</th>
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<tbody>
<tr>
<td><strong>Mar 30</strong></td>
<td>CFE EXAM REVIEW COURSE</td>
<td><strong>May 4</strong></td>
<td>CYBERFRAUD AND DATA BREACHES</td>
<td><strong>Jul 20</strong></td>
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<tr>
<td>New York, NY</td>
<td>Cleveland, OH</td>
<td>May 4-5, 2020</td>
<td>CPE: 16</td>
<td>EFFECTIVE REPORT WRITING FOR FRAUD EXAMINERS</td>
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<tr>
<td>March 30-April 2, 2020</td>
<td>CPE: 32</td>
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<td>Philadelphia, PA</td>
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<td><strong>May 13</strong></td>
<td>INVESTIGATING CONFLICTS OF INTEREST</td>
<td><strong>Jul 21</strong></td>
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<td>Minneapolis, MN</td>
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<td><strong>May 14</strong></td>
<td>INVESTIGATING ON THE INTERNET</td>
<td><strong>Jul 20</strong></td>
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<td>May 14-15, 2020</td>
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<td><strong>May 14</strong></td>
<td>AUDITING FOR INTERNAL FRAUD</td>
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<td>San Francisco, CA</td>
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<td><strong>Apr 5</strong></td>
<td>2020 ACFE FRAUD CONFERENCE EUROPE</td>
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<td>Copenhagen, Denmark</td>
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<td>BRIBERY AND CORRUPTION</td>
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<td>Montreal, QC</td>
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<td>April 6-7, 2020</td>
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<td>FRAUD RISK MANAGEMENT</td>
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<td>Las Vegas, NV</td>
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<td>CONTROLLING THE RISK OF ASSET MISAPPROPRIATION</td>
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<td>Denver, CO</td>
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<td>April 27-30, 2020</td>
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<td><strong>Jun 21</strong></td>
<td>31ST ANNUAL ACFE GLOBAL FRAUD CONFERENCE</td>
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<td>Boston, MA</td>
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<td>June 21-26, 2020</td>
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<td><strong>Jul 16</strong></td>
<td>TRACING AND RECOVERING FRAUD LOSSES</td>
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<td>Houston, TX</td>
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<td>July 16-17, 2020</td>
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<td><strong>Aug 3</strong></td>
<td>INFLUENTIAL AND PERSUASIVE PRESENTATION TECHNIQUES</td>
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<td>New York, NY</td>
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<td>August 3, 2020</td>
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<tr>
<td><strong>Aug 4</strong></td>
<td>CONDUCTING INTERNAL INVESTIGATIONS</td>
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<td>New York, NY</td>
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<td><strong>Aug 10</strong></td>
<td>BRIBERY AND CORRUPTION</td>
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<td>Portland, OR</td>
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<td>August 10-11, 2020</td>
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**Calendar of Events**

**ADVANCE YOUR CAREER WITH TRAINING FROM THE **GLOBAL LEADER** IN ANTI-FRAUD EDUCATION.**

ACFE.COM/TRAINING
31ST ANNUAL ACFE GLOBAL FRAUD CONFERENCE
June 21-26, 2020 | Boston, MA

Network with more than 3,200 leading anti-fraud professionals for the 31st Annual ACFE Global Fraud Conference taking place in Boston, June 21-26.

Register by April 8 to save!

Visit FraudConference.com.

SEPTEMBER 2020

AUG 17
+ COMBO COURSE
CONTRACT AND PROCUREMENT FRAUD
Washington, D.C.
August 17-18, 2020 | CPE: 16

AUG 19
CONTRACT AND PROCUREMENT FRAUD WORKSHOP
Washington, D.C.
August 19, 2020 | CPE: 8

AUG 17
CFE EXAM REVIEW COURSE
Chicago, IL
August 17-20, 2020 | CPE: 32

OCTOBER 2020

SEP 23
2020 ACFE FRAUD CONFERENCE ASIA-PACIFIC
Singapore
September 23-25, 2020 | CPE: 4-20

SEP 30
DETECTING FRAUD WITH DATA ANALYTICS WORKSHOP
Dallas, TX
September 30-Oct 2, 2020 | CPE: 16

SEP 21
CFE EXAM REVIEW COURSE
Washington, D.C.
September 21-24, 2020 | CPE: 32

SEP 9
FRAUD PREVENTION
Nashville, TN
September 9, 2020 | CPE: 8

SEP 10
UNCOVERING FRAUD WITH FINANCIAL AND RATIO ANALYSIS
Nashville, TN
September 10-11, 2020 | CPE: 16

SEP 14
DETECTING FRAUD WITH DATA ANALYTICS WORKSHOP
Chicago, IL
September 14-16, 2020 | CPE: 24

SEP 5
+ COMBO COURSE
UNDERSTANDING THE MINDSET OF A FRAUDSTER
Los Angeles, CA
October 5, 2020 | CPE: 8

SEP 6
CONTROLLING THE RISK OF ASSET MISAPPROPRIATION
Los Angeles, CA
October 6-7, 2020 | CPE: 16

OCT 26
UNCOVERING FRAUD WITH FINANCIAL AND RATIO ANALYSIS
Seattle, WA
October 26-27, 2020 | CPE: 16

NOVEMBER 2020

NOV 1
2020 ACFE FRAUD CONFERENCE CANADA
Toronto, ON
November 1-4, 2020 | CPE: 4-24

NOV 16
FRAUD RISK MANAGEMENT
St. Louis, MO
November 16-17, 2020 | CPE: 16

NOV 16
+ COMBO COURSE
DETECTING FRAUD THROUGH VENDOR AUDITS
Tampa, FL
November 16, 2020 | CPE: 8

NOV 17
FINANCIAL STATEMENT FRAUD
Tampa, FL
November 17-18, 2020 | CPE: 16

NOV 20
2020 ACFE GOVERNMENT ANTI-FRAUD SUMMIT
Washington, D.C.
November 20, 2020 | CPE: 8

+ COMBO COURSE + COMBO COURSE + COMBO COURSE
Register for both events and SAVE!

Calendar subject to change.
31st Annual ACFE Global Fraud Conference

June 21-26, 2020 • Hynes Convention Center • Boston, MA

Featured Keynotes

Rebecca Jarvis
ABC News
Correspondent
Host, “The Dropout” podcast

Jules Kroll
Co-Founder, K2 Intelligence

Howard Wilkinson
Danske Bank
Whistleblower

Steve Murphy and Javier Pena
Retired DEA Agents
Inspiration for Netflix show, “Narcos”

Nicholas Thompson
Editor-in-Chief
WIRED

Register Now at FraudConference.com.
Can't be in Boston? Don't miss out on world-class anti-fraud training.

ATTEND LIVE SESSIONS ONLINE OR WATCH ON-DEMAND RECORDINGS.

REGISTER FOR THE VIRTUAL CONFERENCE:

- Access on-demand video recordings of 75+ Main Conference Sessions*
- Earn up to 26 CPE (14 CPE by attending live sessions, and 12 CPE by watching recorded sessions and passing the corresponding final exam)

*Only 18 pre-selected sessions are eligible for CPE

Visit FraudConference.com/virtual to learn more.
The 2020 ACFE Fraud Conference Canada is coming to Toronto, November 1-4, 2020. Join more than 350 anti-fraud professionals in Canada and explore issues impacting the fight against fraud in the region.

Visit FraudConference.com/Canada to learn more.

Keynote Speakers

Martin Kenney
Managing Partner,
Martin Kenney & Co.,
Solicitors

Pamela Barnum
Body Language Expert

Beverly Romeo-Beehler,
J.D., CPA/CFF, CMA
Auditor General,
City of Toronto

Bruce Dorris
President and CEO,
ACFE

Conference Venue
Beanfield Centre at Exhibition Place
105 Princes’ Blvd.
Toronto, ON M6K 3C3

Conference Hotel
Hotel X Toronto
Room Rate: CAD 305 single
Group Code: ACFE103120
Hotel Cut-Off: October 10, 2020

CPE Credit
4-24

Course Levels
Basic-Advanced
Join us for the ACFE Anti-Fraud Leadership Summit in New York City. This 1-day event will bring together knowledgeable and accomplished individuals. You will hear how your peers are preparing for emerging anti-fraud trends, using the latest tools in their anti-fraud initiatives, applying best practices in their fraud risk management programs and more.

Who Should Attend:
This event is intended for individuals from large organizations in senior leadership positions with significant anti-fraud responsibilities. These individuals focus on the management of fraud risk, prevention, detection or investigation. Typical job titles of attendees include:

- Chief Audit Executive
- Head of Global Investigations
- Chief Ethics and Compliance Officer
- Vice President – Fraud Risk Management
- Head of Financial Crime
- Fraud Prevention Officer
- Vice President - Global Security
- Head of Enterprise Risk Management
- Others responsible for leading an anti-fraud program

Visit FraudConference.com/LeadershipSummit to learn more.
The ACFE Government Anti-Fraud Summit (formerly the ACFE Law Enforcement and Government Anti-Fraud Summit) is returning to Washington, D.C., November 20, 2020.

Why You Should Attend:

- Earn 8 CPE.
- Choose from two tracks of educational sessions.
- Hear from speakers representing top government organizations.
- Network with fellow fraud fighters from law enforcement and government agencies.
- Learn new ways fraud is being committed and tactics to prevent, detect and deter it.

Visit FraudConference.com/GovernmentSummit to register today.
A network of industry peers, training their teams to fight fraud. Collaborating with each other to share best practices. Building solutions, together.
AUDITING FOR INTERNAL FRAUD

Finding fraud is part of your professional responsibility as an auditor. *Auditing for Internal Fraud* will help you develop and sharpen your existing skills, and teach you the techniques necessary for effective fraud detection. Explore the challenges that auditors traditionally face in identifying fraud and learn the fundamentals of auditing for fraud, with an emphasis on understanding the common schemes, detection techniques and methods of preventing occupational fraud.

You Will Learn How To:

- Identify the types, costs and red flags of common internal fraud schemes, including:
  - Financial statement fraud
  - Bribery and corruption
  - Asset misappropriation
- Recognize the auditor’s fraud-related responsibilities in audit engagements and avoid potential malpractice
- Identify and avoid the obstacles auditors often face in finding fraud
- Define and strengthen the traits necessary to apply professional skepticism

Schedule

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<thead>
<tr>
<th>Location</th>
<th>Date</th>
<th>Fees</th>
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<tr>
<td>San Francisco, CA</td>
<td>May 14-15, 2020</td>
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Parc 55 San Francisco  
Hotel Phone: +1 (415) 392-8000  
Room Rate: $299 single/double*  
Hotel Cut-Off: April 13, 2020  

*Reservations subject to availability.
*Payment must be received by Early Registration Deadline to obtain savings.

CPE Credit  
16

Field of Study  
Auditing

Prerequisites  
None

This course fulfills the annual ethics CPE requirement for CFES.

Visit ACFE.com/AIF to learn more.
CONDUCTING INTERNAL INVESTIGATIONS

Conducting Internal Investigations will prepare you for every step of an internal investigation into potential fraud, from receiving the initial allegation to testifying as a witness. In this course, you will learn how to lead an internal investigation with accuracy and confidence by gaining knowledge about various topics, such as relevant legal aspects of internal investigations, using computers in an investigation, collecting and analyzing internal and external information, interviewing witnesses and writing reports.

You Will Learn How To:

- Assess the risk of fraud within your organization and respond when it is identified
- Detect and investigate fraud with the use of data analytics
- Collect documents and electronic evidence needed in the course of an investigation
- Perform effective information-gathering and admission-seeking interviews

Schedule

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Executive Conference Center
Venue Phone: +1 (212) 903-8060
Visit ACFE.com/NYComboAugust for nearby hotels.

Register for this course and Influential and Persuasive Presentation Techniques in New York and SAVE! See pg. 39.

Register by July 2, 2020 and SAVE!*
FRAUD PREVENTION

Virtually every entity suffers from fraud, though management might not know it. With fraud costing entities an estimated 5% of their annual revenues, organizations lacking proactive fraud prevention measures are the most at risk. This 1-day, instructor-led course will show you why traditional internal controls can be ineffective in preventing many frauds and how to combat fraud more effectively and economically.

This course will take you further into leading techniques to manage the risk of fraud and cut its ongoing cost for all types of entities.

**You Will Learn How To:**

- Define the legal aspects of fraud prevention
- Recognize the differences between fraud deterrence and fraud detection
- Identify reasons why traditional internal controls often fail to deter fraud
- Implement the seven factors for establishing an anti-fraud program
- Find the gaps in your fraud prevention process
- Outline the elements typically found in an anti-fraud policy

**Schedule**

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DoubleTree by Hilton Nashville Downtown
Hotel Phone: (800) 222-8733
Room Rate: $194 single*
Hotel Cut-Off: August 10, 2020

Register for this course and *Uncovering Fraud With Financial and Ratio Analysis* in Nashville and SAVE! See pg. 42.

*C*Reservations subject to availability.

CPE Credit
8
Field of Study
Specialized Knowledge
Prerequisites
None
This course fulfills the annual ethics CPE requirement for CFEs.
Visit ACFE.com/FP to learn more.
PROFESSIONAL INTERVIEWING SKILLS

Are people lying to you? Do you know for sure? Fraudsters, clients, customers, colleagues and even your own employees may each be hiding something from you. This 2-day, interactive course will teach you how to be more effective in asking direct and follow-up questions, while evaluating both verbal and nonverbal responses, so you can detect lies and uncover the truth during interviews.

You Will Learn How To:

- Plan and schedule interviews
- Comply with legal issues that affect interviews
- Identify different types of interview questions for individual personality styles
- Detect deception and create strategies to gain quality information
- Obtain confessions and signed statements
- Define the aspects of an admission-seeking interview

Schedule

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MGM Grand
Hotel Phone: (877) 880-0880
Room Rate: $169 single*
Hotel Cut-Off: November 6, 2020+

Register for this course and Effective Report Writing for Fraud Examiners in Las Vegas and SAVE! See pg. 25.

Register by November 6, 2020 and SAVE!*
BRIBERY AND CORRUPTION

During this 2-day seminar, you will gain an understanding of common corruption schemes and anti-corruption liability, including the Foreign Corrupt Practices Act (FCPA), the U.K.’s Bribery Act and other anti-corruption legislation. From recognizing red flags to managing a global investigation, you will gain the skills and knowledge to combat the threat of bribery and corruption in your organization.

You Will Learn How To:

- Identify common corruption schemes
- Evaluate the effectiveness of your anti-corruption compliance program
- Conduct third-party due diligence
- Manage investigations across international borders

Schedule

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<td>April 6-7, 2020</td>
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InterContinental Montreal
Hotel Phone: +1 (514) 987-9000 or (877) 660-8550
Room Rate: Please contact the hotel directly for the best rate.

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<th>Portland, OR</th>
<th>August 10-11, 2020</th>
<th>Members $795 / Non-Members $995</th>
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Residence Inn Portland Downtown/ Pearl District
Hotel Phone: (800) 331-3131 or +1 (503) 220-1339
Room Rate: $189 single/ double*
Hotel Cut-Off: July 13, 2020

*Reservations subject to availability.
†Payment must be received by Early Registration Deadline to obtain savings.
††Registration fees include 5% GST. Residents of Quebec are subject to an additional 9.975% QST.

CPE Credit
16

Field of Study
Specialized Knowledge

Prerequisites
None

This course fulfills the annual ethics CPE requirement for CFEs.
Visit ACFE.com/BC to learn more.

†Register by July 10, 2020 and SAVE!
CONTROLLING THE RISK OF ASSET MISAPPROPRIATION

Learn how to stay a step ahead of the most common form of employee fraud with the ACFE’s 2-day seminar, *Controlling the Risk of Asset Misappropriation*. This training course will help you assess your organization’s risk of asset misappropriation and will provide best practices for deterring and identifying the costly theft or misuse of company resources.

You Will Learn How To:

- Identify common asset misappropriation schemes, including skimming, billing schemes and information theft
- Assess entity-wide fraud risks, including how your organizational culture affects the threat of asset misappropriation
- Assess the process-level fraud risks in the cash receipts, cash disbursements, payroll and other functions
- Establish effective internal controls to mitigate the risk of asset misappropriation schemes
- Respond to an asset misappropriation scheme that has been identified

Schedule

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<td>DoubleTree by Hilton Los Angeles Downtown Hotel Phone: +1 (213) 629-1200 Room Rate: $199 single/double* Hotel Cut-Off: September 11, 2020</td>
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<td><a href="#">Register for this course and Understanding the Mindset of a Fraudster in Los Angeles and SAVE! See pg. 31.</a></td>
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*Reservations subject to availability.

†Payment must be received by Early Registration Deadline to obtain savings.
Get the Information You Need

As fraud continues to evolve, the methods to fight fraud evolve with it. Part of being a fraud fighter is equipping yourself with the most up-to-date information regarding fraud’s changing landscape. Navigating the multiple channels of information can make the difference between catching a fraudster and not. Learn the different methods of information gathering with training from the ACFE.

Professional Interviewing Skills

Auditors, law enforcement officers, human resources professionals and many others have benefited from this course. By learning the fundamental interviewing techniques, you will learn how to get more information from subjects, and how to detect deception and read body language during interviews.

Sources of Information

Sources of Information will teach you to conduct more effective examinations and find better information in less time and at less cost. This course is perfect for any anti-fraud professional looking to develop or hone their skills in obtaining information.

Investigating Via Social Media

Social media allows individuals, businesses and organizations to communicate across the world on the internet. In the process, social media sites expose massive amounts of information about their users. This information can be very useful to fraud examiners in virtually any type of investigation.

Reach New Professional Heights

Some of the best ways to further your career is to build your knowledge base, take opportunities to network as often as possible and learn from the success of others. Receive networking opportunities and gain helpful knowledge with these ACFE resources.
DEVELOPING AN INTEGRATED ANTI-FRAUD, COMPLIANCE AND ETHICS PROGRAM

Tone at the top can set a precedent for an ethical corporate culture, but a formal ethics program provides a clear framework for the organization’s expectations, policies and potential consequences. While compliance and ethics are the foundation of such programs, the pervasive threat of fraud makes it critical to also integrate fraud-focused initiatives into the program, including anti-fraud and whistleblower policies.

You Will Learn How To:

- Assess an organization’s ethical and compliance culture
- Create an effective anti-fraud, compliance and ethics policy
- Structure the organization to reinforce a culture of ethics and compliance
- Implement a whistleblower reporting system
- Design and conduct effective ethics and compliance training
- Address ethical breaches and noncompliance
- Monitor the anti-fraud, compliance and ethics programs and remediate any identified deficiencies

Schedule

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The Davenport Hotel
Hotel Phone: +353 (1) 607 3500
Room Rate: EUR 265*
Hotel Cut-Off: August 2, 2020

Register by August 3, 2020 and SAVE EUR 90!*

*CPE Credit
16
Field of Study
Behavioral Ethics
Prerequisites
None
This course fulfills the annual ethics CPE requirement for CFES.
Visit ACFE.com/DACEP to learn more.

*Reservations subject to availability.
*Payment must be received by Early Registration Deadline to obtain savings.
EFFECTIVE REPORT WRITING FOR FRAUD EXAMINERS

Whether working with a client or as part of an internal investigation, communicating your findings is an important part of the fraud examination process. A written report provides not only a record of the investigation’s results, but can build credibility for your work. Learn to write an effective report during this 1-day ACFE seminar. This instructor-led course will introduce you to the fundamentals of good report writing and enable you to clearly and effectively communicate the results of your investigation.

You Will Learn How To:

• Assess your audience and plan your report
• Organize your report content to maximize readability
• Incorporate visual aids to illustrate key points
• Identify and address relevant legal issues in report writing
• Write effective expert-witness reports
• Avoid common mistakes when preparing reports

Schedule

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<td>Room Rate: $169 single/double*</td>
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<th>Las Vegas, NV</th>
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*Reservations subject to availability.
+Hotel rate is exclusive of a daily $37/00 resort fee which includes: property-wide high-speed wireless internet access, unlimited local and toll free calls, airline boarding pass printing, notary service and cardio room access for guests 18+.”
FINANCIAL STATEMENT FRAUD

This 2-day, instructor-led course will discuss the fraud-related responsibilities of financial professionals and provide you with practical techniques to detect financial statement manipulation.

This course is designed for those who regularly review and evaluate financial statements. Auditors, both internal and independent, will benefit from an enhanced understanding of what the numbers mean and the increased ability to detect indicators of fraud.

You Will Learn How To:

- Recognize the most common financial statement fraud schemes
- Identify the red flags of financial statement fraud
- Detect fraud using audit procedures
- Address issues that might affect discussion and analysis of the financial statements
- Understand the fraud implications of emerging issues in financial reporting

Schedule

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<td>Tampa, FL</td>
<td>November 17-18, 2020</td>
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Hilton Tampa Downtown
Hotel Phone: +1 (813) 204-3000
Room Rate: $199 single*
Hotel Cut-Off: October 16, 2020

Register for this course and Detecting Fraud Through Vendor Audits in Tampa and SAVE! See pg. 36.

Register by October 16, 2020 and SAVE!*
GOVERNMENT FRAUD

Fraud examiners must understand the many types of fraud that affect government organizations including public corruption, contract fraud, performance schemes, beneficiary frauds and false claims.

This seminar will provide methods to assess, prevent and detect the various forms of government fraud so that you can protect your organization.

You Will Learn How To:

- Relate key information about public corruption schemes, identify red flags and risk factors of corruption, and compare the laws and instruments designed to combat public corruption
- Recognize the characteristics of frauds involving false statements and claims to government agencies
- Navigate the procurement process and identify the most common procurement fraud schemes
- Demonstrate knowledge about frauds that target and challenge the integrity of government entitlement programs
- Differentiate between tax evasion and tax avoidance, and recognize characteristics of common tax evasion schemes
- Demonstrate knowledge about counterfeit documents, conspiracy schemes, grant fraud and asset misappropriation schemes that target government entities
- Devise measures to prevent and detect fraud schemes that target government entities
- Distinguish qui tam actions and whistleblower statutes

Schedule

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DoubleTree by Hilton Philadelphia City Center
Hotel Phone: (800) 222-8733
Room Rate: $169 single/ double*
Hotel Cut-Off: June 19, 2020

Register for this course and Effective Report Writing for Fraud Examiners in Philadelphia and SAVE! See pg. 25.

Register by June 19, 2020 and SAVE $100†

*Reservations subject to availability.
†Payment must be received by Early Registration Deadline to obtain savings.
INVESTIGATING ON THE INTERNET: RESEARCH TOOLS FOR FRAUD EXAMINERS

Are you using online resources in your investigations to your greatest advantage? Investigating on the Internet: Research Tools for Fraud Examiners will teach you how to use the internet to find and follow leads and make your fraud examinations more effective. **Please note: All attendees should bring a laptop or tablet to use in class.**

**You Will Learn How To:**
- Conduct fraud examinations using the internet efficiently and legally
- Create advanced searches on popular search engines
- Search public record sources and commercial databases online
- Obtain information from foreign corporate records
- Mine social networking sites such as Facebook and LinkedIn for data in your investigation
- Analyze the evidence you have found and close the investigation

**Schedule**

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Hilton Minneapolis  
Hotel Phone: +1(612) 376-1000  
Room Rate: $232 single/ double*  
Hotel Cut-Off: April 12, 2020

Register for this course and Investigating Conflicts of Interest in Minneapolis and **SAVE!** See pg. 35.

Register by April 13, 2020 and **SAVE $100!**

*Reservations subject to availability.  
†Payment must be received by Early Registration Deadline to obtain savings.
Is your organization protected against a data breach or a potential cyberattack? To ensure data security, safeguard intellectual property and guard against cyberfraud, you must stay informed of rapidly advancing technologies and the methods employed by increasingly sophisticated information thieves.

This 2-day, instructor-led course will address these issues and guide you through the strategies needed to mitigate the threat of data theft and minimize the risk of data loss. You will also learn steps to create a data security policy and related internal controls.

**You Will Learn How To:**

- Explain the ways data can be stolen by employees and information thieves
- Enact data security measures and be prepared in the event of a data breach
- Contend with data theft maneuvers such as social engineering, hacking and espionage
- Identify various sources of data loss, both internal and external
- Recognize the impacts of converging trends such as cloud computing and Bring Your Own Device (BYOD)
- Recognize the legal and regulatory concerns related to data security

**Schedule**

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*Reservations subject to availability.

†Payment must be received by Early Registration Deadline to obtain savings.
TRACING AND RECOVERING FRAUD LOSSES

A conviction or civil judgment in a fraud case is a victory, but where does it leave the victim? Recovering fraud losses is critical to resolving the examination — and it is often complex due to fraud’s inherently clandestine nature. Fraud examiners must be prepared to deal with the strategic, organizational, investigative and legal challenges of tracing and recovering the hidden proceeds of fraud.

From tax filings to Facebook, there is a wealth of tools that you can use to trace illicit funds and recover hidden assets. This 2-day ACFE training course provides an overview of the resources, legal considerations and techniques to prepare for and conduct an asset recovery examination.

You Will Learn How To:

- Play an important role in recovery as a fraud examiner
- Structure an asset recovery examination
- Leverage online resources and social media sites to find people and assets
- Use financial records and data analytics to locate hidden assets
- Comply with legal aspects and considerations faced in this line of work
- Recover fraud losses from third parties
- Locate and seize assets internationally

Schedule

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InterContinental Houston – Medical Center
Hotel Phone: (888) 465-4329
Room Rate: $139 single*
Hotel Cut-Off: July 8, 2020

Register by June 16, 2020 and SAVE $100!†

*Reservations subject to availability.
†Payment must be received by Early Registration Deadline to obtain savings.
UNDERSTANDING THE MINDSET OF A FRAUDSTER

Understanding the path a fraudster takes from employee to criminal can provide valuable insight that strengthens your anti-fraud initiatives and makes your fraud examinations more successful. Take a fascinating look inside the mind of a fraudster during this 1-day ACFE course. Through discussions of human behavior, video interviews with convicted fraudsters and interactive problem-solving, you will gain a deeper understanding of motivations and personality traits common to many fraudsters.

You Will Learn How To:

• Recognize common characteristics of fraud perpetrators
• See what societal and organizational factors can lead to fraud
• Recognize red flags of employee behavior
• Use behavioral knowledge to enhance your fraud examination
• Design anti-fraud programs to include behavioral characteristics

Schedule

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DoubleTree by Hilton LA Downtown
Hotel Phone: +1 (213) 629-1200
Room Rate: $199 single/double*
Hotel Cut-Off: September 11, 2020

Register for this course and Controlling the Risk of Asset Misappropriation in Los Angeles and SAVE! See pg. 22.

*Reservations subject to availability.
The rise in contract management and the outsourcing of goods and services has created an increase in procurement fraud, which can occur at any stage of the contracting and procurement process. Appropriate controls, fraud prevention strategies and proper tendering processes are necessary in the fight against this fraud. This 2-day course will teach you the best practices for preventing, detecting and investigating contract and procurement fraud.

You Will Learn How To:

- Determine if a procurement scheme violates legal statutes or civil laws
- Identify the red flags of bribery and corruption
- Recognize bid-rigging and market-allocation schemes
- Reduce the risk of vendor fraud
- Develop an investigation plan to respond to suspected procurement fraud

Schedule

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Washington Plaza
Hotel Phone (800) 424-1140 or +1 (202) 842-1300
Room Rate: $119 single*
Hotel Cut-Off: July 17, 2020

Register for this course and Contract and Procurement Fraud Workshop in Washington, D.C. and SAVE! See pg. 33.
Register by July 17, 2020 and SAVE!*
Building on the foundation provided in the 2-day *Contract and Procurement Fraud* seminar, this workshop will give you an opportunity to apply your knowledge in an interactive setting. You will work through several practical exercises and case studies to finely hone your ability to prevent, detect and respond to contract and procurement fraud. From understanding the personality risk profiles of the typical procurement fraudster to reviewing a contract file to uncover potential fraud, this workshop provides a deep dive into the best practices for combating threats in contract and procurement functions.

**You Will Learn How To:**

- Recognize and combat the factors that motivate procurement fraud offenders to commit their schemes
- Determine the degree of evidence required to meet administrative, civil and criminal thresholds for resolution
- Map various procurement methods to relevant high-risk schemes and the related integrity controls used to prevent potential misconduct
- Examine the documents found in a typical contract folder for red flags of fraud

**Recommended Prerequisites**

Previous attendance at the *Contract and Procurement Fraud* seminar

Visit ACFE.com/CPFW to learn more.

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**Schedule**

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<tr>
<td>Washington, D.C.</td>
<td>August 19, 2020</td>
<td>Members $1195 / Non-Members $1495</td>
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Washington Plaza
Hotel Phone (800) 424-1140 or +1 (202) 842-1300
Room Rate: $119 single*
Hotel Cut-Off: July 17, 2020

Register for this course and *Contract and Procurement Fraud* in Washington, D.C. and SAVE! See pg. 32.

*Reservations subject to availability.
SEARCHING FOR THE IDEAL CANDIDATE?

Recruit highly qualified anti-fraud professionals by posting on the ACFE Job Board.

- Search thousands of résumés
- Find qualified applicants
- Job postings are FREE for ACFE members

LEARN MORE AT ACFE.COM/JOB-BOARD
INVESTIGATING CONFLICTS OF INTEREST

Conflicts of interest can present significant fraud risks for corporations, government agencies, fiduciaries, customers and suppliers. It is also one of the most difficult areas of fraud to investigate and obtain adequate evidence. Improper investigations can create counterclaims and civil actions against organizations and fraud examiners.

In this class, gain an understanding of how and why conflicts arise and how to spot the warning signs of a conflict of interest, plus leave with an understanding of issues specific to these types of engagements.

You Will Learn How To:

- Implement investigative techniques for conflict-of-interest engagements
- Conduct the flow of conflict-of-interest investigations
- Deal with witnesses and the legal implications of these unique investigations
- Prepare witness statements, documents and electronic evidence
- Obtain appropriate evidence and preserve it to build a conflict-of-interest case

Schedule

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<tr>
<th>Location</th>
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<th>Fees</th>
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Hilton Minneapolis
Hotel Phone: +1 (612) 376-1000
Room Rate: $232 single/double*
Hotel Cut-Off: April 12, 2020

Register for this course and Investigating on the Internet in Minneapolis and SAVE! See pg. 28.

Register by April 13, 2020 and SAVE!†

*Reservations subject to availability
†Payment must be received by Early Registraten Deadline to obtain savings.
DETECTING FRAUD THROUGH VENDOR AUDITS

The ACFE Detecting Fraud Through Vendor Audits seminar is a 1-day course designed to explain how to develop a solid foundation for vendor audits; how to identify which vendors to target; how to prepare for a vendor audit; how to identify, gather and audit relevant vendor documentation; and what common vendor fraud schemes to look for.

You Will Learn How To:

- Ensure that contract language supports future audits
- Assess the strength of current vendor contracts and audit clause language and why it is vital to do so
- Identify and select good candidates for vendor audits
- Recognize key parties affected by the vendor audit and obtain their support for the audit process
- Identify and collect essential pre-audit background information
- Determine and request supporting documentation for audit
- Apply the most effective audit tests to detect potential fraud
- Recognize the types of fraud and related red flags that might be uncovered during a vendor audit
- Respond to identified vendor fraud warning signs

Schedule

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<th>Location</th>
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Hilton Tampa Downtown
Hotel Phone: +1 (813) 204-3000
Room Rate: $199 single*
Hotel Cut-Off: October 16, 2020

*Reservations subject to availability

Register for this course and Financial Statement Fraud in Tampa and SAVE! See pg. 26.
DETECTING FRAUD WITH DATA ANALYTICS WORKSHOP

According to the ACFE’s 2018 Report to the Nations, proactive data monitoring and analysis is among the most effective anti-fraud controls. The Detecting Fraud With Data Analytics Workshop will teach you how to plan, design and apply numerous data analytics tests in order to detect various fraud schemes. You will also discover how to examine and interpret the results of those tests to identify the red flags of fraud.

You Will Learn How To:

• Recognize the types of data and available tools that can be used to look for signs of fraud
• Implement numerous traditional and nontraditional data analysis techniques
• Identify anomalies and recognize common red flags of fraud that appear in the data
• Apply the full data analysis process, including planning, data preparation, analysis and effectively communicating the results
• Design and run targeted data analytics tests to detect various types of fraud schemes

Schedule

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<td>Chicago, IL</td>
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<td>Members $1195 / Non-Members $1495</td>
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<td></td>
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<td>Hotel: (866) 318-1514</td>
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<td>Dallas, TX</td>
<td>September 30-October 2, 2020</td>
<td>Members $1195 / Non-Members $1495</td>
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*Reservations subject to availability.
†Payment must be received by Early Registration Deadline to obtain savings.

CPE Credit 24
Field of Study Auditing
Recommended Prerequisites & Technical Requirements
Laptop with one or more of the following software programs fully installed and ready to use (NOTE: Technical support for installing and running these programs will NOT be provided):
  • Microsoft Excel
  • ACL
  • IDEA
  • Tableau
  • Ability to download/receive data files for use in the course.

Files will be in Excel format and will be available in advance via online link or provided on-site via USB drives.

Visit ACFE.com/DAW to learn more.
FRAUD RISK MANAGEMENT

With organizations losing an estimated 5% of their annual revenues to fraud, the need for a strong anti-fraud stance and proactive, comprehensive approach to combating fraud is clear. In this 2-day seminar, you will learn to design and implement entity-wide controls to prevent fraud, as well as support fraud risk management initiatives by establishing an anti-fraud culture and promoting fraud awareness throughout your organization.

You Will Learn How To:

- Identify fraud risks and the factors that influence them
- Analyze existing risk management frameworks and how they pertain to managing fraud risk
- Develop and implement the necessary components of a successful fraud risk management program
- Identify the elements of a strong, ethical corporate culture
- Promote fraud awareness to employees at all levels of the organization

Schedule

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<th>Location</th>
<th>Date</th>
<th>Fees</th>
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<td>Las Vegas, NV</td>
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<td>Members $795 / Non-Members $995</td>
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<tr>
<td>ARIA Resort &amp; Casino</td>
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<tr>
<td>Hotel Phone: (866) 359-7757 or +1 (702) 590-7111</td>
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<tr>
<td>Room Rate: Please contact hotel directly for room rates.</td>
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<tr>
<td>St. Louis, MO</td>
<td>Nov. 16-17, 2020</td>
<td>Members $795 / Non-Members $995</td>
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<tr>
<td>Hilton St. Louis at the Ballpark</td>
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<tr>
<td>Hotel Phone: +1 (314) 421-1776</td>
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<tr>
<td>Room Rate: $159 single*</td>
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<td>Amsterdam, Netherlands</td>
<td>Nov. 19-20, 2020</td>
<td>Members EUR 980 / Non-Members EUR 1200</td>
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</table>

*CPE Credit
16

Field of Study
Management Services

Prerequisites
Familiarity with common fraud schemes and risks

This course fulfills the annual ethics CPE requirement for CFEs.

Visit ACFE.com/FRM to learn more.

With organizations losing an estimated 5% of their annual revenues to fraud, the need for a strong anti-fraud stance and proactive, comprehensive approach to combating fraud is clear. In this 2-day seminar, you will learn to design and implement entity-wide controls to prevent fraud, as well as support fraud risk management initiatives by establishing an anti-fraud culture and promoting fraud awareness throughout your organization.

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*CPE Credit
16

Field of Study
Management Services

Prerequisites
Familiarity with common fraud schemes and risks

This course fulfills the annual ethics CPE requirement for CFEs.

Visit ACFE.com/FRM to learn more.
INFLUENTIAL AND PERSUASIVE PRESENTATION TECHNIQUES

Learn how to present with intent to move audiences to take action. This 1-day seminar goes beyond basic presentation skills to prepare you to win new clients, convince management and boards to accept proposals or move any party you want to your camp. Learn the techniques for making any meeting, speech or presentation outstanding when the intent is to engage, persuade, influence or move to action.

The program includes group discussion and group and individual participation for applying purpose-driven presentation skills. It is designed to take you to the next level of professional advancement by teaching you the techniques to become a recognized influencer in your profession.

You Will Learn How To:

- Identify your presentation style and become comfortable with it
- Assess first what your audience wants or needs to hear, with an emphasis on messages that fraud examiners need to communicate
- Recognize how movement is used as physical communication and punctuation
- Apply the less-is-more approach when it comes to presentation tools
- Choose to focus on presentation delivery and the audience and not the slides

Schedule

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Executive Conference Center
Venue Phone: +1 (212) 903-8060
Visit ACFE.com/NYComboAugust for nearby hotels.

Register for this course and Conducting Internal Investigations in New York and SAVE! See pg. 18.
Murdered Journalist to Be Honored at ACFE Global Fraud Conference

Daphne Caruana Galizia was an investigative journalist from Malta who spent years reporting on government corruption, nepotism, patronage, allegations of money laundering and regular misconduct by Maltese politicians. For decades, she received intimidation, threats, libel accusations and lawsuits for her bold reporting.

Tragically, on October 16, 2017, Caruana Galizia was killed in a car bombing attack in Malta. Many presume her death was orchestrated in retaliation for her unflinching look at corruption and wrongdoing.

Soon after her death, her son, Matthew, along with 45 investigative journalists from 15 different countries banded together to form The Daphne Project. The goal of the project was to pick up where Caruana Galizia left off and finish investigating the stories she was working on.

As Bastian Obermeyer stated in the January/February 2019 issue of Fraud Magazine, “You can kill the messenger, but not the message.” Obermeyer worked with Caruana Galizia on the Panama Papers — although on separate teams — and he was instrumental in helping Matthew found The Daphne Project.

The Organized Crime and Corruption Reporting Project (OCCRP) facilitated the sharing of documents and information between journalists and the many organizations who were participating in the Daphne Project. Starting in April of 2018 and running through November of the same year, The Daphne Project produced nine in-depth, investigative pieces, all of which were initially investigated by Daphne Caruana Galizia before her untimely death. The stories cover everything from Malta’s hugely profitable “passports for sale” program to how Malta’s internet casinos have become cash machines for the Italian mafia.

This year, at the 31st Annual ACFE Global Fraud Conference in Boston, Matthew Caruana Galizia will accept the ACFE’s Guardian Award on behalf of his mother, Daphne Caruana Galizia. The award honors those who show “vigilance in fraud reporting.”

You can find more articles about the conference at FraudConferenceNews.com.
ADVANCED FRAUD EXAMINATION TECHNIQUES

Acquire the case experience and know-how you need to excel in your job. This 3-day advanced course takes place in a uniquely interactive learning environment where you will work on two actual fraud cases that have been modified for teaching purposes. Working through these scenarios, you will simulate many aspects of a real case — interviewing a suspect and trying to obtain a confession; compiling evidence and building your case; offering testimony and being cross-examined. By understanding how it feels to be part of a small team working a real investigation, you will enhance your skills as a fraud examiner and expand your capabilities.

You Will Learn How To:

• Plan and execute complex fraud examinations
• Avoid legal issues, ranging from workplace searches to electronic communication, during your investigation
• Strengthen your evidence-gathering skills by determining what items are relevant and how they should be collected and interpreted
• Implement advanced analytical techniques for detecting common fraud schemes
• Improve your ability to use technology and the latest computer software
• Prepare for and conduct critical interviews of both witnesses and suspects pertinent to the case
• Testify under direct and cross-examination

Schedule

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<td>Austin, TX</td>
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</table>

Omni Austin Hotel Downtown
Hotel Phone: (800) THE-OMNI
Room Rate: $179 single/double*
Hotel Cut-Off: November 16, 2020

Register by November 16, 2020 and SAVE!*
UNCOVERING FRAUD WITH FINANCIAL AND RATIO ANALYSIS

Learn how to use in-depth financial and ratio analysis to spot the warning signs of fraud in your organization during this 2-day seminar. This instructor-led course will explore numerous types of analyses that can be used to identify embezzlement, corruption schemes and fraudulent financial reporting. Practical problems and real case examples discussed throughout the course will illustrate many of the principles and techniques that are presented.

You Will Learn How To:

- Design financial analyses aimed at detecting specific types of fraud schemes, including asset misappropriations, corruption schemes and financial statement fraud schemes
- Elevate the fraud-detection capabilities of traditional horizontal, vertical and ratio analyses
- Recognize financial anomalies, including duplicate transactions and violations of Benford’s Law
- Apply complex ratios, such as the Beneish M-score and other multiple-factor analyses
- Formulate targeted ratios that combine nonfinancial data with financial data
- Design and perform a fraud risk assessment to determine which ratios are of the greatest importance to monitor
- Select and implement monitoring tools to help automate and improve detection of financial red flags

Schedule

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<tr>
<td>DoubleTree by Hilton Nashville Downtown</td>
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<tr>
<td>Hotel Phone: (800) 222-8733</td>
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<td>Hotel Cut-Off: August 10, 2020</td>
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<tr>
<td>Register for this course and Fraud Prevention in Nashville and SAVE! See pg. 19.</td>
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<td>Seattle, WA</td>
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<td>Grand Hyatt Seattle</td>
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<td>Hotel Phone: (877) 803-7534</td>
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*Reservations subject to availability.
†Payment must be received by Early Registration Deadline to obtain savings.
Lead the global FIGHT AGAINST FRAUD at your agency with exclusive networking and knowledge-sharing opportunities, discounts on premiere anti-fraud training and access to additional valuable benefits.

For more information visit ACFE.com/LEGA
ACFE faculty members are leading experts in various aspects of detecting, preventing and deterring fraud. They combine years of practical, professional experience with exceptional speaking and presentation skills. Although they come from diverse backgrounds, they all share a common commitment to giving you knowledge, strategies and techniques you can begin applying immediately to become more effective at fighting fraud.

For detailed bios and updated information, visit ACFE.com/faculty. Course leaders subject to change.
In this webinar, you will hear a candid interview with 1Malaysia Development Berhad (1MDB) whistleblower, Xavier Justo. Justo is a former Petrosaudi International executive who leaked documents to expose the 1MDB scandal. In retaliation for blowing the whistle, he was falsely imprisoned in Thailand for 18 months. Justo will be interviewed by John Warren, J.D., CFE, ACFE vice president and general counsel.

You Will Learn How To:

- Assess the 1MDB scandal
- Identify red flags of possible corruption by public officials
- Recognize the motivations and rationalizations for blowing the whistle
ACFE On-Site Training

Instead of booking flights, hotels and rental cars, have one or more of our industry-leading faculty members come to your location, at a time that’s convenient for you and your team. The instructor(s) will bring years of experience on the front lines of the fight against fraud and the ACFE course materials that have helped make the CFE credential the “gold standard” in the anti-fraud profession.

Benefits of On-Site Training

• **Convenient** — On-Site Training is conducted at a time that works with your team’s schedule.
• **Cost-Effective** — Hosting an ACFE On-Site Training session costs less than sending a group of people to an off-site training event, and saves on travel time and costs.
• **Productive** — Increase your team’s ability to detect and prevent fraud with knowledge and solutions that can be applied immediately.
• **NASBA Compliant** — ACFE On-Site Training courses are NASBA compliant to meet the continuing professional education needs of your staff.
• **Dynamic** — During the course, your team will experience an interactive learning environment where their specific concerns and questions will be addressed in a positive atmosphere.
• **Motivating** — The shared learning experience provides a valuable opportunity for team building and increasing staff motivation and morale.

ACFE On-Site Training Topics

Choose topics from the ACFE’s anti-fraud curriculum that most directly address the training needs of your staff. Our Core courses provide a solid foundation in fraud prevention, detection and deterrence, and are recommended for all anti-fraud professionals. Advanced and Specialized courses provide more in-depth knowledge to help develop expertise in focused areas.

**Fraud Examination Core Courses**

• Auditing for Internal Fraud
• Conducting Internal Investigations
• Fraud Risk Management
• Professional Interviewing Skills

**Fraud Examination Advanced and Specialized Courses**

• Bribery and Corruption
• Contract and Procurement Fraud
• Controlling the Risk of Asset Misappropriation
• Cyberfraud and Data Breaches
• Financial Statement Fraud
• Investigating on the Internet

**CFE Exam Review Course**

Do you have a group of people who need the fraud-fighting knowledge and skills represented by the CFE credential? The *CFE Exam Review Course* can help your team master the concepts tested on the CFE Exam.

The *CFE Exam Review Course* is available as an On-Site Training Course. Your team will benefit from the comprehensive review and instructor-led discussions, as well as added motivation from attending class with colleagues.
SELF-STUDY COURSES

Expand your anti-fraud knowledge with our comprehensive, NASBA-compliant self-study CPE courses. Visit ACFE.com/selfstudy.

10 Common Health Care Fraud Schemes

**Course Level:** Basic  | **Prerequisite:** None

In this course, you will learn about 10 of the most common health care fraud schemes and receive tips for preventing and detecting them. Schemes covered include upcoding, unbundling, rolling lab schemes, medical identity theft and more.

**$71.20 Members / $89 Non-Members**

Ethics for Fraud Examiners in the Digital Age

**Course Level:** Intermediate  
**Prerequisite:** Understanding of the general ethical issues faced by fraud examiners

As the digital world evolves, so do the ethical issues faced by fraud examiners. The rapid modernization of information and communication processes has advanced the anti-fraud profession in numerous ways, while simultaneously complicating the ethical landscape. This course will help you understand your ethical responsibilities and obligations as a fraud examiner in the digital age.

**$71.20 Members / $89 Non-Members**

Open-Source Intelligence for Fraud Examiners

**Course Level:** Overview  | **Prerequisite:** None

The internet is a powerful and practically endless source of information, and fraud examiners should be using it as a resource in every investigation. The availability of public, or open-source, information on the internet can greatly enhance fraud examiners’ investigations at all stages of the fraud examination process without requiring consent from investigation subjects or court orders.

In this course, you will learn how to better use the internet as an investigative tool through the use of open-source intelligence techniques and a five-step method designed to make online research more effective and efficient.

**You Will Learn How To:**

- Identify useful and important sources of online information
- Recognize important considerations for conducting online investigations
- Determine how to incorporate information found through open sources into an investigation
- Identify successful strategies for finding open-source information online

**$95.20 Members / $119 Non-Members**

10 Infamous Fraud Cases of the 21st Century

**Course Level:** Basic  | **Prerequisite:** None

In this self-study course, learn from 10 infamous fraud cases to better protect your clients, employers and the public from similar schemes. Fraud cases include the WorldCom scandal, Madoff’s Ponzi scheme and the Fédération Internationale de Football Association (FIFA) scandal.

**You Will Learn How To:**

- Identify the major players involved in infamous fraud cases and the methods they used to conduct their schemes
- Analyze the aftermath and impacts of various frauds
- Recognize lessons learned from fraud cases, as well as recommendations to prevent similar frauds from occurring in the future

**$135.20 Members / $169 Non-Members**

- This course fulfills the annual ethics CPE requirement for CFEs.
Squeeze a sliver of learning into even your busiest day with nano self-study courses: 10-minute explorations of specific anti-fraud topics.

Like all of our online self-study courses, nano courses offer immediate, 24/7 access and NASBA-compliant CPE, allowing you to learn useful snippets of anti-fraud knowledge without committing a lot of time or money.

**PRICE**

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<th>Member Price</th>
<th>Non-Members</th>
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**CPE**

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**WHAT IS RANSOMWARE?**

In this course, you will learn what ransomware is, how a ransomware infection starts and the importance of cybersecurity training.

**FORENSIC ACCOUNTING VS. FRAUD EXAMINATION**

In this course, you will learn to better distinguish forensic accounting and fraud examination through examining their definitions, similarities, differences and more.

**DURABLE MEDICAL EQUIPMENT FRAUD**

In this course, you will learn about common health care fraud schemes related to durable medical equipment (DME), such as wheelchairs, scooters and hospital beds. Common DME schemes covered in this course include upcoding, kickbacks for patient referrals and more.

**STEPS IN A FRAUD RISK ASSESSMENT**

An effective fraud risk assessment will help management identify where fraud is most likely to occur, estimate the likelihood and significance of potential fraud and determine how to respond to these risks. In this course, you will learn the basics of the eight-step process from the Fraud Risk Management Guide for assessing an organization's fraud risks.

Visit ACFE.com/nano to learn more.
SELF-STUDY COURSES

Expand your anti-fraud knowledge with our comprehensive, NASBA-compliant self-study CPE courses. Visit ACFE.com/selfstudy.

**Fighting Fraud in the Government**

**Course Level:** Overview  |  **Prerequisite:** None

Government entities fall victim to every conceivable kind of scheme, and everyone pays, directly or indirectly. This course focuses on strategies to prevent, detect, and investigate government fraud schemes.

$199.20 Members / $249 Non-Members

**Fraud in Local Government**

**Course Level:** Overview  |  **Prerequisite:** None

Government agencies are major targets for internal and external fraud schemes. Some of the most significant government frauds involve small, local government entities which often have limited oversight and scarce resources. In this course, you will learn about some of the most common types of schemes that occur at the local level and the measures that can be taken to prevent them.

You Will Learn How To:

- Identify the characteristics that make local governments attractive targets for fraudsters
- Determine which internal control weaknesses can make local governments more susceptible to fraud
- Recognize how government employees might collude with outside parties to carry out schemes
- Identify measures that can be taken to protect local government departments from fraud
- Recall the various fraud schemes that can affect local government entities

$135.20 Members / $169 Non-Members

**Prosecution and Punishment of White-Collar Crime**

**Course Level:** Overview  |  **Prerequisite:** None

While white-collar crime continues to rise in complexity with harder to detect schemes, holding fraudsters accountable for these financially devastating crimes has reached an all-time low. In this course, you will learn about the civil and criminal legal process and the fundamental flaws that arise from inconsistent application of punishment among those found guilty of fraud.

$95.20 Members / $119 Non-Members

**Consumer Fraud**

**Course Level:** Overview  |  **Prerequisite:** None

As a Certified Fraud Examiner and an anti-fraud expert, your community looks to you for guidance related to fraud. This course will provide you with an increased awareness and understanding of common consumer fraud schemes. Additionally, Consumer Fraud will provide you with resources and remedies to detect, deter, report, and prevent these schemes — enabling you to better protect yourself and your community from becoming victims.

You Will Learn How To:

- Recognize characteristics of consumer fraud schemes and the perpetrators
- Identify consumer fraud schemes conducted through the internet
- Identify techniques used to commit consumer fraud schemes
- Identify ways in which consumers can avoid becoming victims of consumer fraud schemes

$159.20 Members / $199 Non-Members

= This course fulfills the annual ethics CPE requirement for CFEs.
Identity Theft
Course Level: Overview | Prerequisite: None
Identity theft is a common type of fraud that does not discriminate. Anyone can be targeted; the victim might be a college student, a retiree, a schoolteacher or a successful attorney. Even businesses can be victims of identity theft. This course discusses the types of identity fraud and provides guidance to prevent you, your business or even your children from becoming victims of identity theft.

$71.20 Members / $89 Non-Members

Sources of Information
Course Level: Overview | Prerequisite: None
Sources of Information will teach you to conduct more effective examinations and find better information in less time and at a lesser cost. This course is perfect for any anti-fraud professional looking to develop or hone their skills in obtaining information.

You Will Learn How To:
- Determine the types of information that can be obtained from internal sources
- Recognize where to look for information that is created, stored and disseminated electronically
- Identify ways to gather information through human intelligence
- Recall the types of information that can be obtained from public records
- Identify valuable types of nonpublic records
- Recognize various means through which information can be obtained from online sources
- Identify types of records that are relevant to specific types of fraud schemes
- Recognize methods that can be used to find information located abroad

$135.20 Members / $169 Non-Members

Data Analysis Techniques for Fraud Examiners
Course Level: Overview | Prerequisite: None
This course explores the basics of using data analysis to uncover fraud. You will work through several interactive examples to illustrate simple analysis techniques. With these examples, you will learn how to perform a variety of tests and interpret the results to identify common red flags of fraud.

You Will Learn:
- Advantages and challenges of using data analytics to detect fraud
- Phases of the data analysis process
- Data analysis techniques for specific fraud schemes
- Red flags for suspicious or fraudulent data
- Basic analytical procedures

$135.20 Members / $169 Non-Members

Criminology and the Psychology of Fraud
Course Level: Overview | Prerequisite: None
A foundational knowledge of why and how fraud might occur is critical to the detection and prevention of white-collar crime. This course will introduce you to the basics of criminology theories and examine how they relate to white-collar crime. Additionally, this course will discuss many of the psychological and environmental factors that can lead to fraud.

$135.20 Members / $169 Non-Members

This course fulfills the annual ethics CPE requirement for CFEs.
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The ACFE Bookstore offers hundreds of resources including books and manuals, self-study CPE courses, the CFE Exam Prep Course®, merchandise and more. In this interview, ACFE Research Specialist Mason Wilder offers his suggestion on one must-have ACFE resource to help you in your fight against fraud.

What is your professional background and current role at the ACFE?
I have a background in the corporate security industry, focusing on intelligence analysis and investigations. At the ACFE, I primarily work on our educational products, researching and updating pre-existing courses while also developing new courses. Additionally, I do some public speaking, conduct ACFE trainings and regularly respond to media and member inquiries.

Why would CFEs be interested in this product?
Many technological buzzwords get thrown around as potential solutions to just about any problem, including all types of fraud. This course explains some of the most prominent new technologies that can be used in fraud detection or prevention, touching not only on how they work, but also on their current applications and limitations.

How is the information in this product useful for CFEs in their professional roles?
Emerging technologies can have a tremendous impact in anti-fraud capacities, but you can’t just download a program or install a piece of hardware and have it magically solve all your problems, no matter what any marketing material promises. If you don’t have a fundamental grasp of a technology, you can potentially do harm to your organization despite your best intentions. Upon completing this course, fraud examiners should have a better understanding of whether these technologies can benefit their organizations as well as considerations for their implementation.

To learn more, see pg. 52 or visit ACFE.com/FFET.

ACFE Bookstore Staff Pick: Fighting Fraud With Emerging Technologies

Selected by Mason Wilder
ACFE Research Specialist

The ACFE Bookstore offers hundreds of resources including books and manuals, self-study CPE courses, the CFE Exam Prep Course®, merchandise and more. In this interview, ACFE Research Specialist Mason Wilder offers his suggestion on one must-have ACFE resource to help you in your fight against fraud.

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To learn more, see pg. 52 or visit ACFE.com/FFET.
Developing a Compliance and Ethics Training Program

**Course Level:** Basic | **Prerequisite:** None

Organizations have compliance and ethics programs in place to deter and detect fraud, illegality and employee misconduct so the company can protect its legal and financial health. For this to be effective, employees must understand the program’s requirements, how to comply and where to find help.

In this course, you will learn about the elements of an effective compliance and ethics training program which include legal compliance, ethical decision-making skills, anti-fraud education and best practices. Additionally, you will learn how to create and assess a compliance and ethics training program.

**$71.20 Members / $89 Non-Members**

Fighting Fraud With Emerging Technologies

**Course Level:** Overview | **Prerequisite:** None

As technology continuously evolves, more sophisticated and varied tools are made available to fraud examiners. In this course, you will learn about prominent emerging technologies that can be applied to the prevention and/or detection of fraud.

**You Will Learn How To:**
- Categorize emerging technologies that are useful in fraud detection and prevention
- Distinguish the characteristics of emerging technologies
- Identify applications of emerging technologies for fraud detection and prevention
- Recognize the current limitations of emerging technologies and strategies for overcoming associated challenges

**$71.20 Members / $89 Non-Members**

Shell Companies

**Course Level:** Overview | **Prerequisite:** None

Shell companies are used to committing nearly every type of fraud, from simple billing fraud schemes to complex, multijurisdictional money laundering operations. In this course, you will learn how shell companies work, how they are used to commit fraud and how to investigate shell companies.

**$71.20 Members / $89 Non-Members**

Investigating Via Social Media

**Course Level:** Overview | **Prerequisite:** None

In this course, you will learn the types of investigations in which social media can be a helpful resource, which sites are beneficial to fraud examiners, and how to use them in the collection of information or evidence. This course also explores the history of social media, and the challenges and obstacles involved in using social media for investigations.

**You Will Learn How To:**
- Categorize the types of information potentially available on social media sites
- Identify which sites are most useful for different investigations
- Recognize challenges, obstacles and considerations associated with using social media in investigations
- Determine what types of information available on social media benefit an investigation
- Identify successful strategies for searching and monitoring social media
- Recognize the ethics and legalities of investigating via social media

**$71.20 Members / $89 Non-Members**

= This course fulfills the annual ethics CPE requirement for CFEs.
Fraud Examiners Manual

Your Essential Resource as an Anti-Fraud Professional. The Fraud Examiners Manual is the definitive body of knowledge for the anti-fraud profession, providing comprehensive guidance for anti-fraud professionals that no other work can match.

The Fraud Examiners Manual:
- Describes hundreds of fraud schemes
- Reviews legal principles involved with prosecuting fraudsters
- Provides tools and techniques for gathering information and evidence when investigating fraud
- Explores why people commit fraud and what can be done to prevent it
- Contains a sample fraud examination report, a fraud examination checklist and sample engagement and advisory letters

The Fraud Examiners Manual is now available online. With online access, the Fraud Examiners Manual is more accessible and useful than ever.

Benefits of Online Access Include:
- **Real-time, Ongoing Content Updates**
  Access the most up-to-date anti-fraud information available.
- **Access to both U.S. and International Editions**
  View the content that is pertinent to your situation, but have the option to change editions when your needs change.
- **Optimized for Multiple Devices**
  Access the Fraud Examiners Manual on all your internet-connected devices.

Visit ACFE.com/FEM to learn more.

**DIGITAL**
- One-year subscription to the online Fraud Examiners Manual
- Fraud Examiners Manual (PDF)

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**DIGITAL+**
- One-year subscription to the online Fraud Examiners Manual
- Fraud Examiners Manual (PDF)
- Fraud Examiners Manual (Printed)

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\text{Non-Members} & \text{\$299}
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International Fraud Handbook

By Dr. Joseph T. Wells, CFE, CPA | Hardcover, 389 pages

Fraud exists everywhere, and as technology grows more sophisticated, so do the crimes. Business operations routinely reach across borders, and though countries around the world are implementing stricter anti-fraud measures, little uniformity exists. The International Fraud Handbook by Dr. Joseph T. Wells, CFE, CPA, founder and Chairman of the Association of Certified Fraud Examiners (ACFE), provides anti-fraud strategies that will help you navigate the complexities of transnational activities.

$59.20 | $74 Non-Members

Policing Fraud: My Journey from Street Cop to Anti-Fraud Leader

By James D. Ratley, CFE

Paperback, 348 pages

In Policing Fraud, ACFE President Emeritus James D. Ratley, CFE, shares detailed accounts of his life, from his time on the Dallas police force to his role in helping to create a profession and establishing the largest anti-fraud organization in the world.

$15.20 | $19 Non-Members

Corporate Fraud Handbook: Prevention and Detection, Fifth Edition

By Dr. Joseph T. Wells, CFE, CPA

Hardcover, 432 pages

$59.20 | $74 Non-Members

Rise of the Robots: Technology and the Threat of a Jobless Future

By Martin Ford

Paperback, 352 pages

$10.40 | $13 Non-Members

Healthcare Fraud Investigation Guidebook

By Charles E. Piper, CFE

Paperback, 231 pages

$59.20 | $74 Non-Members

Fraud Analytics Using Descriptive, Predictive, and Social Network Techniques

By Bart Baesens, Veronique van Vlasselaer and Wouter Verbeke

Hardcover, 400 pages

$34.40 | $43 Non-Members

Best Seller!

Fraud Risk Management Guide

Research Commissioned by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and Co-Sponsored by the ACFE

Paperback, 130 pages

The Fraud Risk Management Guide details how to create a comprehensive fraud risk management program that establishes a visible and rigorous fraud governance process, creates a transparent and sound anti-fraud culture and more.

$59.20 | $74 Non-Members
Tech Padfolio

The Tech Padfolio features a zippered front-access pocket with business card holders and elastic media organizers. Inside you’ll find a Techtrap elastic interior that holds up to a 10” tablet or serves as general storage.

$34.40 MEMBER PRICE
$43 Non-Members

Challenge Coin

Since their origin in World War I, challenge coins have been used to unite members of organizations sharing a common goal. Featuring the ACFE seal and tagline, this 1.34” die-cast Challenge Coin symbolizes your commitment to reduce fraud worldwide.

$9.60 MEMBER PRICE
$12 Non-Members

ACFE Desktop Clock

The ACFE Desktop Clock is the perfect desk accessory to show your commitment to the fight against fraud. This brass coin clock features an analog design with a laser-engraved, rotating faceplate featuring the ACFE Seal.

$69.60 MEMBER PRICE
$87 Non-Members

Baseball Cap

This classic cap features an enhanced comfort fit and a full-color embroidered ACFE seal in fine detail. It includes a fabric back closure with a metal buckle and grommet to ensure a perfect fit.

$9.60 MEMBER PRICE
$12 Non-Members

Duffel Bag

This rugged yet refined duffel bag with ACFE seal, constructed of washed beige cotton canvas and genuine leather, is perfect for a trip to the gym after work, an overnight business trip or a weekend getaway. The top zipper closure opens to a spacious main storage area that includes a zippered interior pocket and two small interior pockets without zippers.

$79.20 MEMBER PRICE
$99 Non-Members

Men’s and Women’s Nike Dri-FIT Polos

An understated pebble texture meets high-performance moisture wicking from Dri-FIT fabric in this Nike Golf style. Designed to keep you comfortably dry, features include an embroidered ACFE seal, self-fabric collar, two-button placket and open hem sleeves. Pearlized buttons are selected to complement the shirt color. Made of 3.9-ounce, 100% polyester.

$39.20-45.60 MEMBER PRICE
$49-57 Non-Members

Get yours today at ACFE.com/merchandise.
ACFE GLOBAL
FRAUD CONFERENCE
JUNE 21-26, 2020 | BOSTON, MA

Visit FraudConference.com to learn more.